

COLLEGE OF BUSINESS COURSE CYCLES: 2008-2012

The following course cycle is published to assist students in their academic planning. In the following listings, **N** means that the course is scheduled to be offered one night a week starting at 6:00 pm.; **D** means that the course is scheduled to be offered in one of the following time frames:

Three times a week on Monday, Wednesday, & Friday:

8:00 am. to 8:50 am.
9:00 am. to 9:50 am.
10:00 am. to 10:50 am.
11:00 am. to 11:50 am.
12:00 pm. to 12:50 pm.
1:00 pm. to 1:50 pm.

Two times a week on Tuesday & Thursday:

8:00 am. to 9:15 am.
9:30 am. to 10:45 am.
11:00 am. to 12:15 pm.
12:30 pm. to 1:45 pm.
2:00 pm. to 3:15 pm.

Once a week on Monday or Tuesday or Thursday:

2:00 pm. to 4:30 pm.

COURSE CYCLE SUBJECT TO CHANGE

Every effort will be made to offer listed courses during the semester and time frame indicated. Any questions concerning this course cycle should be directed to the appropriate departmental chairperson.

ACCOUNTANCY Chair: James Perrone		S P		S P		S P		S P
	F 2	R 2	F 2	R 2	F 2	R 2	F 2	R 2
	A 0	I 0	A 0	I 0	A 0	I 0	A 0	I 0
	L 0	N 0	L 0	N 1	L 1	N 1	L 1	N 1
	L 8	G 9	L 9	G 0	L 0	G 1	L 1	G 2
23-120 Principles of Accountancy I	D	N	D	N	D	N	D	N
23-121 Principles of Accountancy II <input type="checkbox"/>	N	D	N	D	N	D	N	D
23-250 Business Law I for Accountants	DN		DN		DN		DN	
23-251 Business Law II for Accountants <input type="checkbox"/>		DN		DN		DN		DN
23-300 Intermediate Accounting Theory I <input type="checkbox"/>	DN		DN		DN		DN	
23-301 Intermediate Accounting Theory II <input type="checkbox"/>		DN		DN		DN		DN
23-320 Cost Accounting <input type="checkbox"/>	DN		DN		DN		DN	
23-325 International Accounting <input type="checkbox"/>	N		N		N		N	
23-329 Advanced Accounting Theory <input type="checkbox"/>	DN		DN		DN		DN	
23-390 Accounting Seminar <input type="checkbox"/>	-AS NEEDED-							
23-420 Principles of Auditing <input type="checkbox"/>		DN		DN		DN		DN
23-430 Individual Income Tax <input type="checkbox"/>	DN		DN		DN		DN	
23-431 Advanced Federal Tax <input type="checkbox"/>		DN		DN		DN		DN
23-472 Accounting Internship <input type="checkbox"/>	-AVAILABLE EVERY SEMESTER-							
23-473 International Accounting Internship <input type="checkbox"/>	-AVAILABLE EVERY SEMESTER-							
23-498 Corporate Financial Reporting <input type="checkbox"/>	D		D		D		D	
23-499 Solutions & Decision-Making in Accounting <input type="checkbox"/>		D		D		D		D

BUSINESS ADMINISTRATION Chair: Eveann Lovero	F 2	S P	F 2	S P	F 2	S P	F 2	S P
	A 0	R 2	A 0	R 2	A 0	R 2	A 0	R 2
	L 0	I 0	L 0	I 0	L 1	I 0	L 1	I 0
	L 8	N 0	L 9	N 1	L 0	N 1	L 1	N 1
61-200 Principles of Management	DN	DN	DN	DN	DN	DN	DN	DN
61-250 Business Law I	DN	D	DN	D	DN	D	DN	D
61-300 Bus. Com. In the Digital Age ☐	DN	DN	DN	DN	DN	DN	DN	DN
04-330 Government & Business ☐	-SEE ECONOMICS-							
61-355 Service Management ☐		DN		DN		DN		DN
61-360 Human Resource Management ☐	DN	D	DN	D	DN	D	DN	D
61-375 Organizational Behavior ☐	DN	D	DN	D	DN	D	DN	D
61-380 Supervisory Management ☐	DN	D	DN	D	DN	D	DN	D
61-390 Management Seminar ☐	-AS NEEDED-							
61-420 International Business ☐	D	DN	D	DN	D	DN	D	DN
61-450 Current Issues in Mgmt./Ethics ☐	D	DN	D	DN	D	DN	D	DN
61-460 Strategic Management ☐	D	DN	D	DN	D	DN	D	DN
61-472 Management Internship ☐	-AVAILABLE EVERY SEMESTER-							
61-473 International Accounting Internship ☐	-AVAILABLE EVERY SEMESTER-							

ECONOMICS Chair: Lawrence Hill	F 2	S P	F 2	S P	F 2	S P	F 2	S P
	A 0	R 2	A 0	R 2	A 0	R 2	A 0	R 2
	L 0	I 0	L 0	I 0	L 1	I 0	L 1	I 0
	L 8	N 0	L 9	N 1	L 0	N 1	L 1	N 1
04-195 The American Economy	DN	DN	DN	DN	DN	DN	DN	DN
04-200 Basic Macroeconomics	DN	DN	DN	DN	DN	DN	DN	DN
04-201 Basic Microeconomics	DN	DN	DN	DN	DN	DN	DN	DN
62-300 Corporate Finance ☐	-SEE FINANCE-							
04-300 Current Topics in Economics ☐		OL		OL		OL		OL
04-330 Government & Business ☐	N	D	N	D	N	D	N	D
04-335 Money & Banking ☐		N		D		N		D
04-345 International Economics ☐	N		N		N		N	
04-361 Intermediate Income Theory ☐		D		D		D		D
04-362 Intermediate Price Theory ☐	D		D		D		D	
04-390 Economics Seminar ☐	-AS NEEDED-							
04-472 Economics Internship ☐	-AVAILABLE EVERY SEMESTER-							

FINANCE Chair: Robert Atra		S		S		S		S
	F 2	P 2	F 2	P 2	F 2	P 2	F 2	P 2
	A 0	I 0	A 0	I 0	A 0	I 0	A 0	I 0
	L 0	N 0	L 0	N 1	L 1	N 1	L 1	N 1
	L 8	G 9	L 9	G 0	L 0	G 1	L 1	G 2
62-200 Principles of Finance ☐	DN	D	DN	D	DN	D	DN	D
62-300 Corporate Finance ☐	D	D	N	D	D	D	N	D
62-320 Futures & Options ☐		D		D		D		D
04-335 Money & Banking ☐	-SEE ECONOMICS-							
62-350 Personal Financial Planning ☐	DN		D		D		D	
04-362 Intermediate Price Theory ☐	-SEE ECONOMICS-							
62-390 Finance Seminar ☐	-AS NEEDED-							
62-410 Investment Analysis ☐		D		N		D		N
23-430 Individual Income Tax ☐	-SEE ACCOUNTANCY-							
62-450 Topics and Cases in Finance ☐		N		D		N		D
62-440 International Finance ☐	D	D	D	D	D	D	D	D
62-472 Finance Internship ☐	-AVAILABLE EVERY SEMESTER-							

INTERNATIONAL ACCOUNTING Director: Ian Gladding	F 2	S	F 2	S	F 2	S	F 2	S
	A 0	P	A 0	P	A 0	P	A 0	P
	L 0	R 2	L 0	R 2	L 1	R 2	L 1	R 2
	L 8	I 0	L 9	I 0	L 0	I 1	L 1	I 2
		N 0		N 1		N 1		N 1
		G 9		G 0		G 1		G 2
61-210 Intro. To Contemporary Global	D		D		D		D	
09-102 Culture & Civilization II ☐	-AVAILABLE EVERY SEMESTER-							
18-361 History of Political Thought I OR	D		D		D		D	
18-362 History of Political Thought II ☐ OR		D		D		D		D
18-364 Political Ideologies		D		D		D		D
63-200 Business Information Systems	-AVAILABLE EVERY SEMESTER-							
26-100 General Psychology	-AVAILABLE EVERY SEMESTER-							
26-285 Cross-Cultural Psychology ☐	D		D		D		D	
04-345 International Economics ☐	N		N		N		N	
04-346 Business-Government Relations in the Global Economy ☐		D		D		D		D
25-200 Principles of Marketing	DN	DN	DN	DN	DN	DN	DN	DN
23-120 Principles of Accountancy I	D	N	D	N	D	N	D	N
61-200 Principles of Management	-AVAILABLE EVERY SEMESTER-							
62-200 Principles of Finance ☐	DN	D	DN	D	DN	D	DN	D
61-420 International Business ☐	DN	DN	DN	DN	DN	DN	DN	DN
23-121 Principles of Accountancy II ☐	N	D	N	D	N	D	N	D
23-300 Intermediate Accounting Theory I ☐	DN		DN		DN		DN	
23-320 Cost Accounting ☐	DN		DN		DN		DN	
23-325 International Accounting ☐	N		N		N		N	
-TWO OF THE FOLLOWING-								
25-468 International Marketing ☐		D		DN		D		DN
61-440 International Finance ☐	D		D		D		D	
04-345 International Economics ☐	N		N		N		N	
23-410 International Accounting Capstone OR	-AS NEEDED-							
61-460 Strategic Management ☐	D	DN	D	DN	D	DN	D	DN
International Experience Options	-AVAILABLE EVERY SEMESTER-							
International Internship Options	-AVAILABLE EVERY SEMESTER-							

INTERNATIONAL BUSINESS Director: Ian Gladding	F 2	S P	F 2	S P	F 2	S P	F 2	S P
	A 0	R 2	A 0	R 2	A 0	R 2	A 0	R 2
	L 0	I 0	L 0	I 0	L 1	N 1	L 1	N 1
	L 8	G 9	L 9	G 0	L 0	G 1	L 1	G 2
61-210 Intro. To Contemporary Global	D		D		D		D	
09-102 Culture & Civilization II ☐	-AVAILABLE EVERY SEMESTER-							
18-361 History of Political Thought I OR	D		D		D		D	
18-362 History of Political Thought II ☐ OR		D		D		D		D
18-364 Political Ideologies		D		D		D		D
63-200 Business Information Systems	-AVAILABLE EVERY SEMESTER-							
26-100 General Psychology	-AVAILABLE EVERY SEMESTER-							
26-285 Cross-Cultural Psychology ☐	D		D		D		D	
04-345 International Economics ☐	N		N		N		N	
04-346 Business-Government Relations in the Global Economy ☐		D		D		D		D
25-200 Principles of Marketing	DN	DN	DN	DN	DN	DN	DN	DN
23-120 Principles of Accountancy I	D	N	D	N	D	N	D	N
61-200 Principles of Management	-AVAILABLE EVERY SEMESTER-							
62-200 Principles of Finance ☐	DN	D	DN	D	DN	D	DN	D
61-420 International Business ☐	DN	DN	DN	DN	DN	DN	DN	DN
25-468 International Marketing ☐		D		DN		D		DN
62-440 International Finance ☐	D		D		D		D	
23-325 International Accounting ☐	N		N		N		N	
04-345 International Economics ☐	N		N		N		N	
61-410 International Business Capstone ☐ OR	-AS NEEDED-							
61-460 Strategic Management ☐	D	DN	D	DN	D	DN	D	DN
International Experience Options	-AVAILABLE EVERY SEMESTER-							
International Internship Options	-AVAILABLE EVERY SEMESTER-							

MANAGEMENT INFORMATION SYSTEMS/ COMPUTER INFORMATION SYSTEMS Chair: Rami Khasawneh		S		S		S		S
	F 2	R 2	F 2	R 2	F 2	R 2	F 2	R 2
	A 0	I 0	A 0	I 0	A 0	I 0	A 0	I 0
	L 0	N 0	L 0	N 1	L 1	N 1	L 1	N 1
	L 8	G 9	L 9	G 0	L 0	G 1	L 1	G 2
24-230 Finite Mathematics ☐	DN	D	DN	D	DN	D	D	DN
24-240 Business Calculus ☐	D		D		D		D	
24-349 Business Statistics ☐	DN	D	DN	D	DN	D	DN	D
24-350 Decision Science ☐	D	DN	D	DN	D	DN	D	DN
63-200 Introduction to Information Systems	DN	D	DN	D	DN	D	DN	D
63-220 Business Programming	X		X		X		X	
63-305 Management Information Systems ☐	X		X		X		X	
63-310 Principles of Project Management				X		X		X
63-315 System Design & Methodology ☐		X		X		X		X
63-330 Introduction to Database ☐		X		X		X		X
63-390 MIS Seminar ☐	-AS NEEDED-							
63-415 Web Design Applications ☐		X		X		X		X
63-430 Data Networks ☐	X		X		X		X	
63-450 Enterprise Security ☐	X		X		X		X	
63-472 MIS Internship ☐	-AVAILABLE EVERY SEMESTER-							
63-480 System Implementation ☐		X		X		X		X

MARKETING Chair: Laura Carmine		S		S		S		S
	F 2	R 2	F 2	R 2	F 2	R 2	F 2	R 2
	A 0	I 0	A 0	I 0	A 0	I 0	A 0	I 0
	L 0	N 0	L 0	N 1	L 1	N 1	L 1	N 1
	L 8	G 9	L 9	G 0	L 0	G 1	L 1	G 2
25-200 Principles of Marketing	DN	DN	DN	DN	DN	DN	DN	DN
25-299 Current Topics in Mktg Strategies ☐	DN		D		DN		D	
25-300 Consumer Behavior ☐	D		DN		D		DN	
25-315 Advertising ☐		DN		DN		DN		DN
25-373 Hospitality Marketing ☐		D		DN		D		DN
25-374 Salesmanship ☐	DN		D		DN		D	
25-376 Strategies of E-Business & E-Mktg ☐		D		DN		DN		
25-390 Marketing Seminar ☐	-EVERY SEMESTER-							
25-402 Public Relations ☐		DN		D		DN		D
61-420 International Business ☐	-SEE BUSINESS ADMINISTRATION-							
25-465 Marketing Research ☐	DN		D		DN		D	
25-468 International Marketing ☐		D		DN		D		DN
25-470 Marketing Strategy ☐		DN		D		DN		D
25-472 Marketing Internship ☐	-AVAILABLE EVERY SEMESTER-							